

# Lonza

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## LONZA

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Websites: [www.lonzanutrition.com](http://www.lonzanutrition.com), [www.carnipure.com](http://www.carnipure.com)

[www.niacin.com](http://www.niacin.com)

[www.fiberaid.com](http://www.fiberaid.com)

## Founded

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1897

## Key Personnel

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Mike DeGennaro, Global Head of Food and Nutrition

Tom Brancato, NAFTA Head of Sales & Marketing, Nutrition

Kevin Owen, Ph.D., NAFTA Head of Technical Marketing and Scientific Affairs

Tom McMahon, Eastern Region Sales Manager

Keith Krumholz, Central Region Sales Manager

Bryan Rodriguez, Technical Marketing & Scientific Affairs Manager

## Company Description

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Lonza is one of the world's largest suppliers to the pharmaceutical, healthcare and life science industries.

Lonza offers FiberAid® prebiotic, a naturally occurring water soluble polysaccharide. It is the solution for food manufacturers who not only want to add nutritionally significant amounts of dietary fiber to their functional foods and beverages without jeopardizing taste, color, aroma or mouthfeel, but seek to offer products with digestive health benefits. FiberAid® is produced exclusively by Lonza using a patented water-based, solvent-free manufacturing process. FiberAid® is certified Kosher and GRAS affirmed for foods and dietary supplements without limitations.

Lonza is a leading manufacturer of L-Carnitine, sold under the brand name Carnipure™. Due to a unique manufacturing process, Lonza offers pure L-Carnitine. Carnipure™ crystalline and Carnipure™ tartrate are GRAS for use in certain conventional foods as a dietary source of L-Carnitine. This vitamin-like substance enables the generation of energy from fat.

Lonza is also the leading producer of niacin and niacinamide for food fortification, animal feed, multivitamin supplementation and pharmaceutical applications.

## Technology, Patents, New Products

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- Carnipure™ tartrate (U.S. Patent 5,073,376 and other international patents).
- Carnipure™ Mg citrate (U.S. Patent 5,071,874 and other international patents).
- Offers pure L-Carnitine (Patented Production Process-U.S. Patent 5,187,093).
- Patented extraction process of Larch Arabinogalactan

## Major Markets

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- Health and Functional Foods  
Carnipure™ tartrate and Carnipure™ crystalline are GRAS approved for functional food applications.
- Weight Management
- Sports Nutrition
- Dietary Supplements
- Digestive Health
- Food Fortification
- General Wellness

## Major Products

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- Carnipure™ tartrate
- Carnipure™ crystalline
- Carnipure™ ALC
- Niacin and Niacinamide
- FiberAid®
- ImmunEnhancer™

## Specialized Services

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Lonza provides nutritional ingredients manufactured in FDA registered and inspected facilities according to cGMP. The products are ISO and Kosher certified, GMO free and meet the requirements of USP and FCC. Lonza provides marketing support through public relations, advertising and trade show participation. Scientific support is also provided through newsletters and ongoing clinical research.

## Global Capabilities

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International Offices & Plants:

Barcelona, Breda, Budapest, Guangzhou, Kourim, Levallois-Perret, Nansha, Slough, Tokyo, Visp, Warsaw, Wuppertal.

Global Headquarters:

Lonza Ltd.

CH-4002 Basel, Switzerland

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